

WESTERN DIGITAL CORPORATION
INVESTOR INFORMATION SUMMARY

Q3 FY2006 (All \$ amounts in millions, except ASPs and headcount)

	Q3 FY05	Q4 FY05	Q1 FY06	Q2 FY06	Q3 FY06
HARD DRIVE UNITS (in millions) :	15.3	15.8	17.1	18.1	18.8
REVENUE:	\$920	\$940	\$1,010	\$1,117	\$1,129
AVERAGE SELLING PRICE:	\$60	\$59	\$59	\$62	\$60
GROSS MARGIN %:	18.2%	17.0%	17.7%	20.4%	19.3%
REVENUE BY CHANNEL:					
OEM	56%	57%	55%	56%	53%
DISTRIBUTORS	37%	38%	39%	39%	40%
RETAIL	7%	5%	6%	5%	7%
REVENUE BY GEOGRAPHY:					
AMERICAS	36%	38%	36%	32%	39%
EUROPE	30%	25%	29%	34%	27%
ASIA	34%	37%	35%	34%	34%
WORLDWIDE HEADCOUNT:	22,426	23,161	24,211	24,591	24,235
CASH RELATED INFORMATION:					
CASH FLOW FROM OPERATIONS	\$112	\$113	\$40	\$117	\$119
CAPITAL INVESTMENTS	\$48	\$80	\$50	\$52	\$104
DEPRECIATION AND AMORTIZATION	\$34	\$36	\$36	\$39	\$42
DAYS SALES OUTSTANDING	39	39	42	35	39
INVENTORY METRICS:					
RAW MATERIALS	\$15	\$14	\$14	\$18	\$16
WORK IN PROCESS	53	60	54	58	63
FINISHED GOODS	<u>68</u>	<u>79</u>	<u>105</u>	<u>92</u>	<u>99</u>
TOTAL INVENTORY, NET	\$136	\$153	\$173	\$168	\$178
INVENTORY TURNS	22	20	19	21	21